



An Intensive 5-Day Training Course

# Management Excellence Masterclass

## PROGRAMME SUMMARY

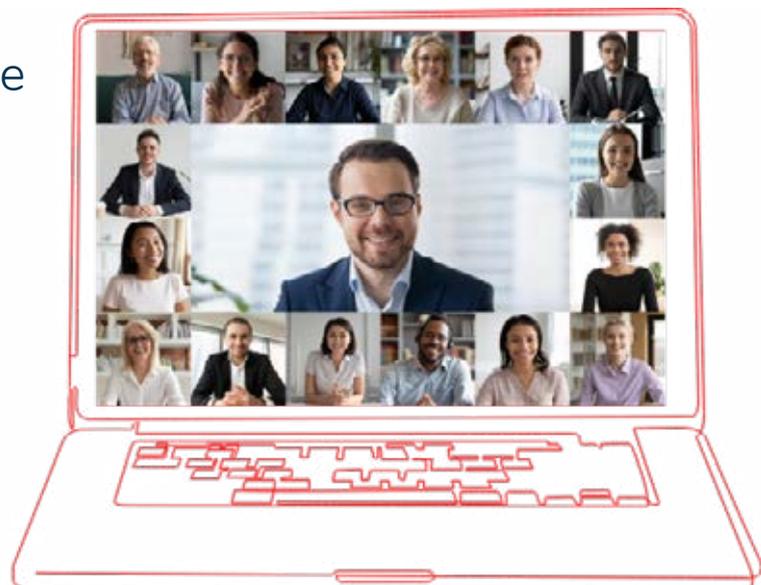
This Management Excellence Masterclass training course will share models and research findings from around the world and compare these with participants' own experiences to identify the skills that define excellence in management in the 21st century business environment. Today's managers are increasingly involved with leadership and consequently strategy fulfilment in our climate of change. Participants will be challenged on their current practices and helped to develop new skills and use tools that will enable them to return to their organisations with increased impact.

Date	Venue	Fee(\$)
07 - 11 Nov 2022	Washington DC	US\$ 6,950

## INTRODUCTION

The world of business has changed significantly since the start of the Century. New methods, technology and 'best practice in Management' proliferate. This Management Excellence Masterclass training course has been designed for people already in a staff management position, or those about to take up an appointment, who want to review their management style, explore the latest thinking and models for effective management and leadership, and develop their skills to become excellent in their roles. This EuroMaTech training course will provide the key drivers of management and leadership success and a toolbox of essential team leadership and strategic skills.

Virtual learning service available 



## TRAINING METHODOLOGY

This EuroMaTech training course will combine presentations with instructor-guided interactive discussions between participants relating to their individual interests. Practical exercises, video material case studies, presentations and group discussion in an active and participative way supported by reading and reference materials.

## WHO SHOULD ATTEND

- Supervisors & Team Leaders
- Managers
- Leaders
- Professionals who are preparing to take up a managerial role
- Managers and Leaders looking to develop new and additional skills

## PROGRAMME OBJECTIVES

- Review their personal management style
- Investigate the differences between management and leadership
- Be able to build and develop high performing teams
- Analyse and put into action the latest research in employee motivation
- Learn simple but effective tools to manage performance
- Develop flexibility in influencing style to be able to handle different situations
- Learn to think and plan strategically
- Be able to generate commitment and confidence
- Manage change proactively and positively
- Take charge of their own continuing development

## In-house Training

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on [inhouse@euromatech.ae](mailto:inhouse@euromatech.ae) for further information and/or to receive a comprehensive proposal.



+971 50 196 6003

**Email Address:**  
[info@euromatech.ae](mailto:info@euromatech.ae)

**Website:**  
[www.euromatech.com](http://www.euromatech.com)

## QUALITY CERTIFICATIONS & ACCREDITATIONS



American Welding Society  
EDUCATIONAL INSTITUTION MEMBER



# COURSE OUTLINE



## Day 1

### Managing Excellence in the 21st Century

- Understanding the current working environment
- Personal style in managing
- Management and leadership
- Identifying core purpose and priorities
- Planning and organising
- New trends and developments in management, leadership and organisations

## Day 2

### Communication Excellence

- The importance of clarity and effective communication
- Identifying personal style
- Developing style flexibility to handle different situations and people
- Handling difficult and conflict situations
- Dealing with cross cultural differences
- Using email and telephone communication to maximum effect

## Day 3

### Team Excellence

- Team goals and the importance of teamwork
- Working groups, teams and high-performance teams
- Defining critical team roles and responsibilities
- Innovative problem solving and effective decision making
- Tools and techniques for team development
- Virtual and remote teams

## Day 4

### Performance Excellence

- Understanding and influencing the factors that affect performance
- Creating clear goals and objectives
- The importance of how you do it as well as what you do
- Giving and receiving feedback
- Recognising and using motivational factors at work
- Building on strengths or eliminating weaknesses

## Day 5

### Strategic Excellence

- Stakeholders and networks – how influence is applied
- Strategic thinking and environmental scanning to say ahead
- Understanding and managing change
- Taking charge of your own development
- Action planning

# Management Excellence Masterclass



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US\$ 6,950

This fee is inclusive of instruction materials, documentation, lunch, coffee/tea breaks & snack. All Fees are subject to 5% Value Added Tax (VAT).\*

## Your Details

Name (Mr/Ms):.....  
Position:..... Organisation:.....  
Address:.....  
.....  
City / Country: .....  
Telephone: ..... Email: .....

## Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech  
 Please invoice me  
 Please invoice my company as follows:

Contact Name: .....  
Company Name: .....  
Address:.....  
Email: .....

### Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates.

### Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

### Schedule

Our Course timings commences at 08:30 and concludes at 14:00, followed by lunch on a daily basis.

### Hotel Accommodation

EuroMaTech has negotiated special rates for a limited number of rooms in the hotel. Early registration will help to secure a room at the reduced rate.

### Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment. For Further Information, email us at [info@euromatech.ae](mailto:info@euromatech.ae).

### Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

### Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

### Contact Us:

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