



An Intensive 3-Day Online Training Course

Developing Power Purchase Agreements – A Holistic Perspective

PROGRAMME SUMMARY

The Developing Power Purchase Agreements online training course covers the context for power purchase agreements and in particular the workings of power generation markets. It will look at how power projects are financed and examine case studies of successful and failed power projects. Specific examples from sub-Saharan Africa will be included. The course will look at the different types of risk including risks during the development and construction and risks associated with operations. We will look at key contractual provisions of the power purchase agreement and including buyer and seller default, and the resolution of disputes.

Date	Venue	Fee(\$)
08 - 10 Aug 2021	Live / Online	US \$ 1,800
07 - 09 Nov 2021	Live / Online	US \$ 1,800

INTRODUCTION

Without the reliable supply of electricity, developed countries would quickly grind to a halt. Business and governments depend upon power being available on a 24 x 7 basis. But continuity of supply is not taken for granted in many parts of the world, including in West Africa. Power outages are common in many developing countries and organisations are faced with difficult choices of either creating their own power expensively, using private diesel generators, or reducing their hours of manufacture or operation to the limited times when power is available from the grid. Filling this gap between supply and demand needs a variety of creative approaches. The “Power Purchase Agreement” between an independent power producer and a public sector power “off-taker” purchaser is one such solution.

This three-day online training course examines holistically how Power Purchase Agreements operate. It will set out the main issues that must be addressed to create an effective and efficient contractual mechanism between the parties, and provide guidance to participants when they are considering the contractual framework for the next PPA.

The course will include:

- How does the power market function, including the roles and responsibilities of the various parties
- The key factors that must be taken into account to make a power project attractive to potential investors or lenders
- The main risks associated with a project involving an independent power producer and public sector power purchaser, and the contractual and other tools and techniques available to manage and mitigate those risks
- The essential contractual provisions that must be included in a PPA, such as the obligations to provide the contracted capacity and output levels and the reciprocal obligations to pay; clauses about default, liability, indemnities; dispute resolution; term and termination; Force Majeure and changes in the law.

Classroom
learning service
available



TRAINING METHODOLOGY

The Developing Power Purchase Agreements online training course will be delivered live, online, using a suitable virtual training platform. It will combine presentations with interactive practical exercises, video materials, activities and case studies. Delegates will be encouraged to participate actively in relating the subject matter to the particular needs of their workplace.

WHO SHOULD ATTEND?

This intensive EuroMaTech online training course is suitable for personnel from all industrial fields and different purchasing methods:

- Engineering
- Projects
- Construction
- Tenders
- Contracts
- Buying
- Purchasing
- Procurement
- Commercial
- Finance

And those preparing for a major project involved in purchasing and contract management or experienced managers looking for a refresher will also benefit from this EuroMaTech online training course which does assume a basic level of understanding of purchasing and contract management

PROGRAMME OBJECTIVES

This Developing Power Purchase Agreements online training course aims to enable participants to:

- Achieve a familiarity with the commercial, legal, financial and operational risks associated with PPA's
- Understand the context of PPA's and how they contribute to growing power capacity, especially in developing countries
- Develop an understanding of the contractual framework of a PPA
- Analyse the key clauses in model power purchase agreements
- contribute to the management and resolution of claims and disputes

In-house Training

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on inhouse@euromatech.ae for further information and/or to receive a comprehensive proposal.



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QUALITY CERTIFICATIONS & ACCREDITATIONS



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COURSE OUTLINE



Day 1

Principles of Power Purchase Agreements

- The Power Market - Key Features and context
- When is a PPA a suitable mechanism for filling the demand / supply gap?
- The need for Project "Bankability" to finance power projects
- Alternative procurement strategies for developing power infrastructure
- The project phases of creating power infrastructure
- Environmental and Social requirements
- Typical tariff structures
- Taxation and PPAs

Day 2

Essential contractual provisions in the PPA

- What are the key risks to the power producer?
- What are the key risks to the power purchaser / Off-taker'?
- Seller obligation to provide the contracted capacity and output
- Buyer obligation to pay for the available capacity and output
- Payment and security for payment
- Scope for 3rd party sales
- Term of the contract
- Representations, warranties and undertakings
- Project Operation issues
- Liability and Indemnities
- Maintenance and outages

Day 3

What happens when PPAs go wrong?

- Default by the parties
- Liquidated damages
- Damages for Underperformance in production
- Force Majeure
- Change in Law
- Termination
- Buyout price
- Lender Rights
- Dispute Resolution

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All Fees are subject to 5% Value Added Tax (VAT).*

Your Details

Name (Mr/Ms):.....
Position:..... Organisation:.....
Address:.....
.....
City / Country:
Telephone: Email:

Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech
- Please invoice me
- Please invoice my company as follows:

Contact Name:
Company Name:
Address:.....
Email:

Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates.

Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment.
For Further Information, email us at info@euromatech.ae.

Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

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*VAT Announcement: The Government of UAE have introduced Value Added Tax (VAT) on goods and services from 01-January-2018. In compliance with the legislation issued by the UAE Government, we will be applying a 5% VAT on the fees for all our programs and services offered from January 2018 as applicable and stipulated in the FTA circulars.