



Training Seminars & Conferences


An Intensive 5-Day Training Seminar On

Financial Management for Projects and Contracts

21 - 25 Mar 2021, Dubai

19 - 23 Sep 2021, Dubai



 [View Details](#)

Financial Management for Projects and Contracts

INTRODUCTION

With increasing competition and focus on corporate earnings, project and contract managers are held accountable, not just for achieving technical and scheduling goals, but also for meeting profitability targets and other cost related measures.

This EuroMaTech Financial Management for Projects and Contracts training course explores the financial metrics that are commonly used and also examines the less frequently thought of financial impact of typical operating decisions and actions. Building on your competencies, you will examine the inner mechanics of how finance and accounting can impact your project.

By attending this EuroMaTech training course, delegates will understand:

- Key elements of finance and accounting relevant to good project and contract management
- Time value of money considerations and the importance of cash
- Evaluation criteria for Requests for Authorisation (RFA)
- Best practices to manage contract pricing
- Link risk to costing and performance evaluation

WHO SHOULD ATTEND?

This EuroMaTech training course provides a user-friendly environment to develop the knowledge and techniques of finance related to project and contract management that are valuable for:

- Project Professionals
- Project Managers
- Contract Professionals
- Commercial Executives
- Project and Contract Personnel who need to establish a firm understanding of finance would find this programme extremely beneficial

PROGRAMME OBJECTIVES

This Financial Management for Projects and Contracts training course aims to enable participants to achieve the following objectives:

- Communicate more effectively with accounting and financial personnel
- Read, understand, and analyse accounting and financial data
- Expand work in project scheduling and cost control to encompass additional financial metrics and tools
- Minimise project financial risk
- Develop and apply tools for comparing project financial returns
- Understand how finance often drives organisational decisions and evaluations of project performance

TRAINING METHODOLOGY

Delegates will learn by active participation during the training course through the use of exercises, case studies, practical workshops, syndicate and group discussions.

PROGRAMME SUMMARY

The successful management of projects and contracts require more than a basic understanding of financial matters. From the evaluation of proposal viability to monitoring of performance, the ability to see things from a financial perspective is a valuable addition to the skill collection of any Project or Contract Professional.

PROGRAM OUTLINE

DAY 01

Fundamentals of Finance

- Time value of money
- Discounted cash flows
- Direct vs. indirect costs
- Fixed vs. variable vs. semi-variable costs
- Break-even analysis

DAY 02

Contract Profitability - Pricing

- Pricing strategy and tactics
- Profit planning
- Cost estimating
- Cost-based pricing
- Market-based pricing
- Value-based pricing

DAY 03

Asset Management - Cash is King

- Cash
- Timing of cash flows
- Inventory
- Equipment
- Revenue recognition
- Financing arrangement

DAY 04

Risk Management, Terms and Conditions

- Managing Risk
- Scenario and Sensitivity Management
- Earned Value Analysis (EVA)
- Variance Analysis
- Contract Terms and Conditions
- INCOTERMS®2010

DAY 05

Cost Estimating - What Works Best

- Cost estimating methods
- Planning and scheduling
- Making sense of historical data
- Experience curves
- Relationship between cost estimating and pricing
- Using Excel® to analyse historical data

IN-HOUSE TRAINING

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on inhouse@euromatech.ae for further information and/or to receive a comprehensive proposal.

QUALITY CERTIFICATIONS & ACCREDITATIONS

EuroMaTech is proud to be associated with the following accreditation bodies:



The PMI® Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.

Financial Management for Projects and Contracts

✓	Date	Venue	Fee(\$)
	21 - 25 Mar 2021	Dubai	US\$4,950
	19 - 23 Sep 2021	Dubai	US\$4,950

*This fee is inclusive of instruction materials, documentation, lunch, coffee/tea breaks & snack. All Fees are subject to 5% Value Added Tax (VAT).**

Your Details

Name (Mr/Ms):.....
 Position:..... Organisation:.....
 Address:.....

 City / Country:
 Telephone / Fax:

Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech
- Please invoice me
- Please invoice my company as follows:

Contact Name:
 Company Name:
 Address:.....

Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates. In addition, a special note pad to facilitate note taking will be provided.

Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

Schedule

Our Course timings commences at 08:30 and concludes at 14:00, followed by lunch on a daily basis.

Hotel Accommodation

EuroMaTech has negotiated special rates for a limited number of rooms in the hotel. Early registration will help to secure a room at the reduced rate.

Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment. For Further Information, Contact Your Nearest EuroMaTech Office.

Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

***VAT Announcement:** The Government of UAE have introduced Value Added Tax (VAT) on goods and services from 01-January-2018. In compliance with the legislation issued by the UAE Government, we will be applying a 5% VAT on the fees for all our programs and services offered from January 2018 as applicable and stipulated in the FTA circulars.

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