



Training Seminars & Conferences

An Intensive 5-Day Training Seminar On

# Healthcare Operations:

## Cost Control & Productivity Management

08 - 12 Dec 2019, Dubai  
12 - 16 Apr 2020, Dubai  
04 - 08 Oct 2020, Dubai



[View Details](#)

[www.euromatech.com](http://www.euromatech.com)

An ISO 9001:2015  
and ISO 29990:2010  
Certified Company

# Healthcare Operations:

## Cost Control & Productivity Management

### INTRODUCTION

The current healthcare environment requires that healthcare organisations across the globe find ways to reduce operating expenses while improving quality. When faced with the need to cut costs, many think of staff reductions, across-the-board decreases, or curtailing select programs and services. However, they fail to realise that hidden in their organisations are millions of dollars in overuse, misuse, and rework that can be removed not only without sacrificing but, in many cases, improving long-term quality and safety.

Similar to any other major business problems, addressing the cost of healthcare may seem overwhelming and impossible to solve. Fortunately, there is a way to address the challenge of escalating healthcare costs that reduces the dependence on cost shifting and benefit cutbacks.

**Participants attending the Healthcare Operations: Cost Control & Productivity Management training course will develop the following competencies:**

- Report results using a balanced scorecard technique
- Use the 10 ways to improve healthcare cost management
- Increase costs for strategic decision-making capability
- Know the ways to differentiate your healthcare program

### PROGRAMME OBJECTIVES

**The primary objective of EuroMaTech's Healthcare Operations: Cost Control & Productivity Management training course is to enhance cost control management skills among decision-makers in the hospital, especially leaders who are primarily responsible for financial decisions. Attendees will also be able to:**

- Participate actively in financial decision making that affects their department, like budgeting and forecasting
- Understand the strategic role of basic cost concepts
- Explain cost-driver concepts at the activity, volume, structural, and executional levels
- Explain the cost concepts used in product and service costing
- Identify the different ways to calculate the true cost and understand the real cost to their organisation for delivering patient care
- Control those costs effectively to assure sustainable profitability and growth

### WHO SHOULD ATTEND?

**The Healthcare Operations: Cost Control & Productivity Management training course is appropriate for all Professionals working in healthcare/hospital operations who need a basic knowledge and a better understanding of healthcare cost management, especially:**

- Operations Manager
- Chief Financial Officer
- Chief Executive Officer
- Chief Quality Officer
- Director of Organisational Development
- Performance Improvement staff
- Administrative Director
- Risk Management Staff
- Department Head
- Patient Safety Officer

It will also benefit finance managers who have recently moved into the healthcare arena, who need to understand and practice how to apply cost control essentials in a healthcare context.

### TRAINING METHODOLOGY

Healthcare Operations: Cost Control & Productivity Management training course uses a combination of class lectures, case studies/examples and group discussion. The latest educational methods and strategies are employed. The training course is designed to maximize delegate participation. This gives participants the opportunity to discuss with other delegates and the presenter their specific problems and appropriate solutions.

### PROGRAMME SUMMARY

During this practical EuroMaTech training course on Healthcare Operations: Cost Control & Productivity Management, participants will be able to learn how to identify the primary areas where excess expense typically occurs in healthcare. In addition, they will be able to design an approach for identifying and eliminating waste in their organisations that engages the front line and results in improved quality and reduced costs.

# PROGRAM OUTLINE

## DAY 01

### Cost Management

- Direct vs. Indirect Costs
- Management Influence on Cost Behaviour
- Fixed Costs and Variable Costs
- Cost Hierarchy
- What is the Value of ABC
- When Would ABC be most Useful
- Cost Management Processes

## DAY 02

### Implementation of Cost Management Processes

- Metrics for Cost Analysis
- Cost Volume Profit (CVP) Analysis
- Assumptions of CVP
- The Basic CVP Model
- Extensions of the Basic CVP Model
- Make vs. Buy (*Outsourcing*)
- Performance Improvement

## DAY 03

### Economic Characteristics of Costs

- Relevant Costs for Decision Making
- Short-run vs. long-run
- Pitfalls to avoid
- 10 ways to improve healthcare cost management
- Report results using a balanced scorecard technique
- Adopt benchmarking
- Costs for Strategic Decision-Making

## DAY 04

### Costs and Business Pressures

- Cost containment strategies
- Health issues around the world
- Healthcare market
- Health risk
- Employment challenges
- Lifestyle and chronic disease
- Preventing and managing claims

## DAY 05

### Encourage Healthy Behaviours

- Incentive and Knowledge
- Combating Rising Employee Health Care Costs
- Cost Shifting Versus Cost Management
- Ways to Differentiate your Healthcare Program
- Employee Assistance Plan (EAP)
- Health Portal
- Health Risk Assessment (HRA)

## IN-HOUSE TRAINING

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on [inhouse@euromatech.ae](mailto:inhouse@euromatech.ae) for further information and/or to receive a comprehensive proposal.

## QUALITY CERTIFICATIONS & ACCREDITATIONS

EuroMaTech is proud to be associated with the following accreditation bodies:



The PMI® Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.

# Healthcare Operations:

## Cost Control & Productivity Management

✓	Date	Venue	Fee(\$)
	08 - 12 Dec 2019	Dubai	US\$4,950
	12 - 16 Apr 2020	Dubai	US\$4,950
	04 - 08 Oct 2020	Dubai	US\$4,950

*This fee is inclusive of instruction materials, documentation, lunch, coffee/tea breaks & snack. All Fees are subject to 5% Value Added Tax (VAT).\**

### Your Details

Name (Mr/Ms):.....  
Position:..... Organisation:.....  
Address:.....  
.....  
City / Country: .....  
Telephone / Fax: .....

### Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech  
 Please invoice me  
 Please invoice my company as follows:

Contact Name: .....  
Company Name: .....  
Address:.....

#### Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates. In addition, a special note pad to facilitate note taking will be provided.

#### Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

#### Schedule

Our Course timings commences at 08:30 and concludes at 14:00, followed by lunch on a daily basis.

#### Hotel Accommodation

EuroMaTech has negotiated special rates for a limited number of rooms in the hotel. Early registration will help to secure a room at the reduced rate.

#### Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment. For Further Information, Contact Your Nearest EuroMaTech Office.

#### Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

#### Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

**\*VAT Announcement:** The Government of UAE have introduced Value Added Tax (VAT) on goods and services from 01-January-2018. In compliance with the legislation issued by the UAE Government, we will be applying a 5% VAT on the fees for all our programs and services offered from January 2018 as applicable and stipulated in the FTA circulars.

### Contact Us:

#### U.K. Office:

109 Mount Pleasant  
Liverpool L3 5TF, United Kingdom  
Telephone: +44 151 709 7100  
Fax: +44 151 709 7181

#### Middle East Office:

P.O. Box 74693  
Dubai, United Arab Emirates  
Telephone: +971 4 4571 800  
Fax: +971 4 4571 801

#### Email Address:

info@euromatech.ae

#### Website:

www.euromatech.com



Training Seminars & Conferences