



Training Seminars & Conferences

An Intensive 5-Day Training Seminar On

Mastering Management Skills

- 02 - 06 Sep 2019, London
- 18 - 22 Nov 2019, Kuala Lumpur
- 31 Aug - 04 Sep 2020, London
- 16 - 20 Nov 2020, Kuala Lumpur



 View Details

Mastering Management Skills

INTRODUCTION

This practical, interactive and participative EuroMaTech training course will enhance your management skills in order to motivate your team members by projecting a charismatic and inspiring approach to your role. With practical insights into managerial and behavioural styles, you will explore the core competencies needed in effectively managing in an organisation, managing people and managing change.

This Mastering Management Skills training course will give delegates:

- An assessment of their managerial style and key strengths
- Clear direction for action in their areas for improvement
- The skills and knowledge to take their performance up to the next level
- The management tools and techniques to create effective change

PROGRAMME OBJECTIVES

- Clarify and understand your role as manager
- Know the importance of understanding your strengths, development needs and preferred style as a manager
- Understand how your preferred behavioural style and how it impacts on your management
- Embrace core competencies of effective managers
- Identify the key elements used by major organisations to achieve business excellence
- Develop your core managerial style to inspire your team
- Understand how to implement a successful strategy a plan
- Understand the need to take responsibility for leading change
- Understand how to be an effective role model of change and managerial competence

WHO SHOULD ATTEND?

- Individuals who have some experience at the supervisor / manager level and are ready to take more management responsibilities
- Individuals who are being groomed to make the transition from supervision to management
- Managers who are looking to improve their managerial competencies
- Those who have been appointed to manage a change initiative

TRAINING METHODOLOGY

Mastering Management Skills offers a training course which is highly interactive and gives everybody an opportunity to self-assess their skills and competence, exchange views and learn from each other's experiences. This EuroMaTech training course also includes a range of case studies, management activities and simulations, discussion exercises, self-assessment instruments and video training films.

PROGRAMME SUMMARY

Delegates who attend this Mastering Management Skills training course will learn to use a range of tools and techniques that not only help their team members to build personal capacity but also help them improve their management competence which then combine to ensure that their teams increase productivity and achieve the required business results. Delegates will learn how to channel their skills and motivation into improving their and their teams' key performance factors. Delegates will leave this EuroMaTech training course with new insights into their preferred management and behavioural styles. Every delegate will have renewed confidence and energy to implement their personal action plans developed on the training course.

IN-HOUSE TRAINING

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on inhouse@euromatech.ae for further information and/or to receive a comprehensive proposal.

PROGRAM OUTLINE

DAY 01

You as Manager

- The changing role of a manager
- The importance of developing yourself as a manager
- Understanding the differences between “Leadership” and “Management”
- What sort of manager are you?
- The Dimensions and Characteristics of Behavioural Styles
- Your Behavioural Style and how it impacts upon performance of self and others
- The Functions and Competencies of a 21st Century Manager

DAY 02

Developing Personal Excellence and Strategic Understanding

- Using Emotional Intelligence to improve performance and to aid understanding of self and others
- Being efficient and effective as a manager
- Developing your Networks
- Making every meeting productive and valuable
- Supporting strategy in the organisation, Mission, Vision, Values and Success Factors
- Focussing on the future, undertaking external and internal analyses
- Understanding the Impact of Organisation Culture
- Ensuring Regulatory Issues are Known and Understood

DAY 03

Encouraging and Enabling Your People to Give Their Best

- The main attributes and style of a modern leader
- Recruiting and Selecting People
- Establishing and managing expectations
- Building the capability and capacity of your people
- Monitoring, Tracking and Appraising Performance
- Creative Problem Solving and effective decision making
- Introduction to high performing team development

DAY 04

Making the Best of Your Resources

- Managing your resources (both non-people and your people)
- The cost of poor quality and the benefits of quality excellence
- Exploring, identifying and managing risks
- Minimising the wider environmental impacts
- Using technology effectively to maximise impact and to improve the customer experience
- Supporting your team to achieve results your customers will value
- Developing your customer focus to ensure effective, consistent customer experiences
- Defining, evaluating and managing business processes
- Supporting innovation and creativity

DAY 05

Achieving Results your Customers will Value

- Facilitating Organisational Change
- Managing Changes in your team
- Systems Thinking
- Identifying opportunities for improvements
- Embedding a continuous improvement culture in your team
- Post Course Action Plan

QUALITY CERTIFICATIONS & ACCREDITATIONS



The PMI® Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.

Mastering Management Skills

✓	Date	Venue	Fee(\$)
	02 - 06 Sep 2019	London	US\$5,950
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	16 - 20 Nov 2020	Kuala Lumpur	US\$5,950

*This fee is inclusive of instruction materials, documentation, lunch, coffee/tea breaks & snack. All Fees are subject to 5% Value Added Tax (VAT).**

Your Details

Name (Mr/Ms):.....
 Position:..... Organisation:.....
 Address:.....

 City / Country:
 Telephone / Fax:

Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech
 Please invoice me
 Please invoice my company as follows:

Contact Name:
 Company Name:
 Address:.....

Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates. In addition, a special note pad to facilitate note taking will be provided.

Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

Schedule

Our Course timings commences at 08:30 and concludes at 14:00, followed by lunch on a daily basis.

Hotel Accommodation

EuroMaTech has negotiated special rates for a limited number of rooms in the hotel. Early registration will help to secure a room at the reduced rate.

Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment. For Further Information, Contact Your Nearest EuroMaTech Office.

Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

***VAT Announcement:** The Government of UAE have introduced Value Added Tax (VAT) on goods and services from 01-January-2018. In compliance with the legislation issued by the UAE Government, we will be applying a 5% VAT on the fees for all our programs and services offered from January 2018 as applicable and stipulated in the FTA circulars.

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