



Training Seminars & Conferences

21-MAY-19

An Intensive 5-Day Training Seminar On

# Leadership Development for Engineers

## Motivating, Coaching and Conflict Management for Superior Performance

27 - 31 Oct 2019, Dubai  
12 - 16 Apr 2020, Dubai

[www.euromatech.com](http://www.euromatech.com)



# Leadership Development for Engineers

## Motivating, Coaching and Conflict Management for Superior Performance

### INTRODUCTION

Engineers have the potential to become talented leaders. This highly interactive EuroMaTech training course is designed for Engineers in a leadership role or seeking to move into the leadership role. Understanding your role, your people and their motivations are the key attributes of a talented leader.

The Leadership Development for Engineers training addresses all the challenges you face in leading, managing and driving your team to superior performance. You will explore and develop the key skills for leading people in all disciplines.

**Participants on the EuroMaTech training course will develop the following competencies:**

- Goal-setting
- Motivation
- Coaching
- Performance Management
- Conflict Management
- Emotional Intelligence

### WHO SHOULD ATTEND?

- Engineers who currently lead teams and want to refresh and re-energise their thinking
- Professionals who want to understand how to lead effectively
- Engineering professionals who want to deliver increased levels of performance and enhance their reputations further
- Professional individuals seeking to develop their hidden talent

### PROGRAMME OBJECTIVES

- Know and use the key skills of leadership
- Motivation-Developing High Performance and creating a winning culture
- Be even more persuasive
- Present ideas with Confidence and passion
- Use coaching and consulting styles of leadership
- Know how to deal with difficult people and situations effectively
- Understand the impact of developing Emotional Intelligence
- Have an action plan to initiate back at work

### TRAINING METHODOLOGY

This highly interactive EuroMaTech training course is designed to ensure participation and engagement using the latest learning tools and techniques. Participants will be energised and challenged with thoughtful and provoking topics in interesting ways, which accelerate learning and embed ideas and new learning so that real behaviour change will result following the attendance of this training seminar.

### PROGRAMME SUMMARY

This EuroMaTech training course will take participants on a journey of discovery from the latest developments in Leadership practice through to high level Communication skills and Emotional Intelligence. Along the way, they will explore and use the essential skills of motivation, performance management, coaching, and conflict management. A really holistic approach to leadership development.

# PROGRAM OUTLINE

## DAY 01

### From Engineer to Leader

- Stepping up to Leadership
- How to be a Successful Leader in an Engineering Organisation
- Setting Your Course: *Vision, Mission and Success Factors*
- The Life-Cycle of an Employee
- The Leadership Framework
- Exercise: The Project

## DAY 02

### Understanding your Leadership Role

- Leadership Philosophies
- Your Skills Audit
- What Effective Leaders do
- Video: Leadership Styles
- How to Inspire Action in Others

## DAY 03

### Leadership Skills for Engineers

- Managing Your Resources
- Motivation without money
- The Essentials of Performance Management
- Developing People-empowering and delegating
- The Leader as Coach
- Coaching Exercise

## DAY 04

### Dealing with Discipline and Conflict

- The Art of Leadership and Discipline
- The Window on the World of Conflict
- The Steps To Deal with Every Situation
- Dealing with a Poor Performer
- The Most Difficult People
- Dealing with Liars, Gossips and Saboteurs

## DAY 05

### Developing Emotional Intelligence in Others

- The Core Competencies of Emotional Intelligence
- Your Emotional Intelligence Profile
- Your Strengths and Areas for Development
- Developing Empathy
- The Link Between Thoughts, Behaviour and Performance
- Your Personal Action Plan

## IN-HOUSE TRAINING

EuroMaTech is capable of conducting this training programme exclusively for your delegates. Please e-mail us on [inhouse@euromatech.ae](mailto:inhouse@euromatech.ae) for further information and/or to receive a comprehensive proposal.

## QUALITY CERTIFICATIONS & ACCREDITATIONS

EuroMaTech is proud to be associated with the following accreditation bodies:



The PMI® Registered Education Provider logo is a registered mark of the Project Management Institute, Inc.

# Leadership Development for Engineers

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✓	Date	Venue	Fee(\$)
	27 - 31 Oct 2019	Dubai	US\$4,950
	12 - 16 Apr 2020	Dubai	US\$4,950

*This fee is inclusive of instruction materials, documentation, lunch, coffee/tea breaks & snack. All Fees are subject to 5% Value Added Tax (VAT).\**

### Your Details

Name (Mr/Ms):.....  
Position:..... Organisation:.....  
Address:.....  
.....  
City / Country: .....  
Telephone / Fax: .....

### Mode Of Payment

- Please find enclosed a cheque made payable to EuroMaTech  
 Please invoice me  
 Please invoice my company as follows:

Contact Name: .....  
Company Name: .....  
Address:.....

#### Documentation

High Quality material has been prepared by the Seminar Leader for distribution to delegates. In addition, a special note pad to facilitate note taking will be provided.

#### Certificates

A Certificate of Completion will be issued to those who attend & successfully complete the programme.

#### Schedule

Our Course timings commences at 08:30 and concludes at 14:00, followed by lunch on a daily basis.

#### Hotel Accommodation

EuroMaTech has negotiated special rates for a limited number of rooms in the hotel. Early registration will help to secure a room at the reduced rate.

#### Registration & Payment

Please complete the registration form on this page & return it to us indicating your preferred mode of payment. For Further Information, Contact Your Nearest EuroMaTech Office.

#### Cancellation Policy

Request for seminar cancellation must be made in writing & received at EuroMaTech three weeks prior to the seminar date. A U.S.\$250/- processing fee will be charged per delegate for each cancellation. Thereafter, we regret that we are unable to refund any fees due, although in such cases we would be happy to welcome a colleague who would substitute for you.

#### Disclaimer

EuroMaTech reserves the right to alter the content, location of the Seminar, or the identity of the speakers in case of events beyond our control.

**\*VAT Announcement:** The Government of UAE have introduced Value Added Tax (VAT) on goods and services from 01-January-2018. In compliance with the legislation issued by the UAE Government, we will be applying a 5% VAT on the fees for all our programs and services offered from January 2018 as applicable and stipulated in the FTA circulars.

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